

Welcome to the IPCAA General Assembly



- The General Assembly is the major body of IPCAA
- One third of the Member Companies has to be present to constitute a quorum
- Unlimited number of attendees but only one vote per Member Company.
- **Please type the name of your company and the voting person into the chat box.**

Welcome to the virtual IPCAA General Assembly
February 25, 2022



Minutes of General Assembly 2021



Minutes of General Assembly 2021

Do you approve the **minutes of the General Assembly 2021**?



Co-Presidents Report
Main Achievements and Activities 2021



Annual Meeting 2021

IPCAA | International Pharmaceutical Congress Advisory Association

acforum
associations & conference forum

Moving together into a hybrid future

2 February
14:45–15:45

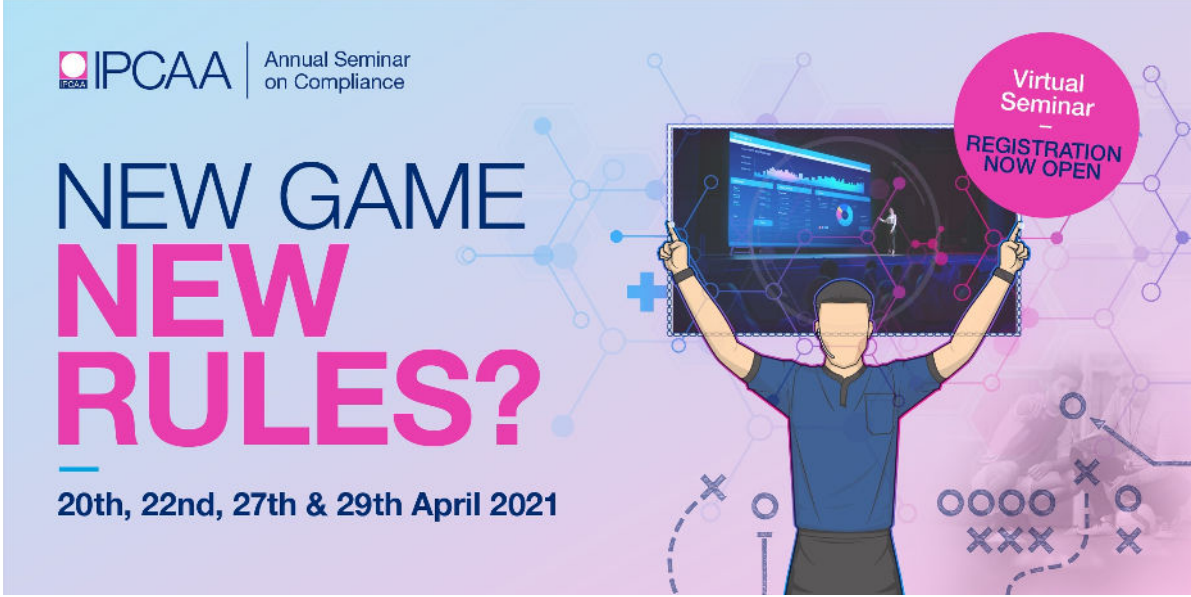
IPCAA | International Pharmaceutical Congress Advisory Association

Annual Meeting

3 February
13:00–16:30



First virtual IPCAA Annual Seminar on Compliance



Follow-up HCP Survey Conducted with Ashfield

HEALTHCARE PROFESSIONALS EXPERIENCES VIRTUAL CONGRESSES
Global HCP insights congress attendance
SUMMARY REPORT C

Healthcare Professionals' experiences virtual congresses
A follow-up study of global HCPs' experiences and preferences surrounding their virtual congresses
VERSION 1.0 MARCH 2021

Ashfield Event Experiences | **IPCAA** | International Pharmaceutical Congress Advisory Association
An Ashfield Engage Company

19 facts on what **healthcare professionals really want** from their medical congresses in 2021 and beyond

[Download](#) our latest infographic today

Embracing the 'pivot'
HCPs welcomed the online format and appreciated being able to attend more congresses as a result.
1

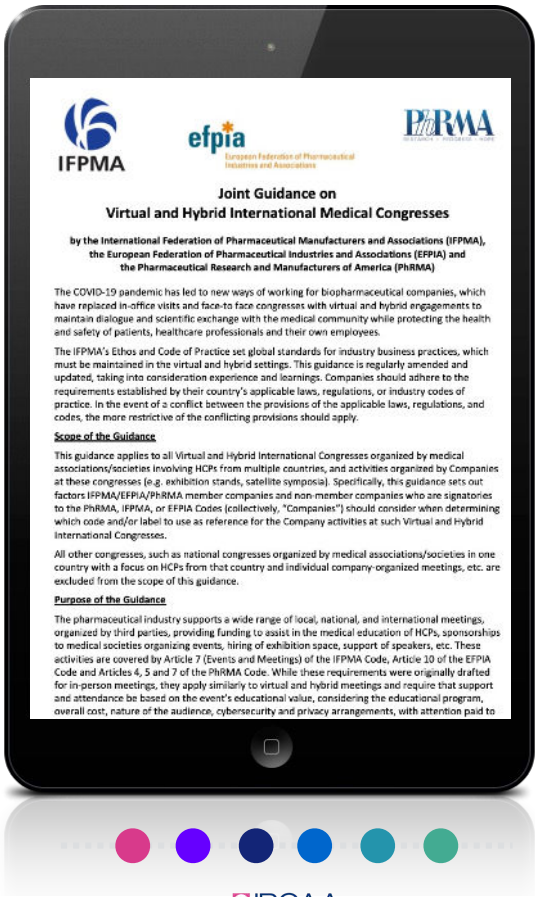


IFPMA / EFPIA / PhRMA Joint Guidance

We brought collected feedback into the discussions for next edition

Joint Guidance on Virtual and Hybrid International Medical Congresses

To be published very soon



Start of Medical Congress Roundtable

efpia

European Federation of Pharmaceutical
Industries and Associations

IAPCO
MEETING QUALITY

IFPMA

acforum
associations & conference forum

MedTech Europe
from diagnosis to cure



IPCAA

Continuation of Networking Calls

For Members only



Country Code Updates in 2021

Presentations are available on www.ipcaa.org



Belgium
March 18, 2021

France
May 20, 2021

France
December 3, 2021
Follow-up call for Members only

Past Speaking Engagements

Various Members of Executive Group and Council



- **MedTech Forum**, April 20, 2021
Christian-Claus Roth
- **Virtual 14th International Pharmaceutical and Medical Device Ethics & Compliance Congress**, June 14 – 17, 2021
Christian-Claus Roth
- **Geneva International Association Forum (GIAF)**, September 16 & 17, 2021
Christian-Claus Roth
- **Pharma Forum 2021**, September 23, 2021
Martin Hess-Janorschke
- **ICCA Congress**, October 21, 2021
Martin N. Jensen, Martin Hess-Janorschke and Angela von Bieberstein



Co-Presidents and Vice President Report

Do you approve the **Co-Presidents and Vice President Report 2021?**



Financial Report of the Business Year 2020/21



Financial Report

IN CHF	Budget 2021	October 31, 2021	Difference to Budget
Annual Meeting	71'343	72'747	1'404
F & B / AV / Room Rentals	-	-	
Event App & Production	46'496	46'496	-0
Group Dinner	-	-	
Speaker Costs	1'300	2'477	1'177
Agency Costs	13'547	11'644	-1'903
Travels and hotel IPCAA officers	-	-	
Fees IPCAA officers	10'000	12'131	2'131
Council Meetings	15'000	2'367	-12'633
IFPMA Affiliate Membership	5'000	5'000	-
PR Activities	41'000	31'464	-9'536
IPCAA officer	6'000	5'455	-545
External support communication	15'000	832	-14'168
Stakeholder Relationship	20'000	25'177	5'177
Website / Intranet	17'300	12'046	-5'254
Costs infrastructure	2'300	2'992	692
Hours IPCAA Officers and agency	15'000	9'054	-5'946
Seminar on Compliance	65'000	48'420	-16'580
AV, DDR, room rentals		-	-
Event App, Production and Agency costs	55'000	48'928	-6'072
Group Dinner		-	-
Speaker Costs	4'000	-	-4'000
IPCAA Officer	12'000	9'382	-2'618
- Registration fee income	-6'000	-9'890	-3'890
Financial Auditing	3'500	2'524	-976

Admin. Secretariat	60'700	52'903	-7'797
Adm. support Executive Officer	14'000	20'638	6'638
Work in connection with COVID-19	8'000	4'008	-3'992
Work on Accounting	7'000	3'905	-3'095
Country Code Updates (webinars)	2'000	1'257	-743
Social insurances	13'000	7'319	-5'681
Phone, office material, var. Expenses	4'000	2'672	-1'328
Office Rental	12'000	12'000	-
Bank service charges	700	1'104	404
Executive Board	45'000	14'754	-30'246
IPCAA officer and meeting costs	10'000	3'580	-6'420
External Support	35'000	11'173	-23'827
Taxes	1'200	1'537	337
Loss of curr. Exchange	-	-	-
Expenses Sum	325'043	243'761	-81'282
Annual Fees income	-240'000	-240'000	-
Profit of curr. Exchange	-	-586	-586
Unfavorable(+)/Favorable(-) to budget	85'043	3'175	-81'868



BALANCE SHEETS AS OF OCTOBER 31, 2020 AND 2021

	Oct. 31, 2021	Oct. 31, 2020
	CHF	CHF
ASSETS		
Cash	513'010	507'587
Receivables	8'228	-
Accrued income	425	12'935
Total assets	521'663	520'522
LIABILITIES AND SURPLUS FUNDS		
Liabilities		
Accrued expenses	4'316	-
Total liabilities	4'316	-
Surplus Funds		
Balance at the beginning of the year	520'522	600'544
Profit/Loss for the year	-3'176	-80'022
Balance at the end of the year	517'346	520'522
Total liabilities and surplus funds	521'663	520'522



INCOME STATEMENTS FOR THE YEAR ENDED OCTOBER 31, 2020 AND 2021

	1.11.2020 - 31.10.2021	1.11.2019 - 31.10.2020
REVENUES	CHF	CHF
Annual fees	240'000	255'000
Profit out of currency exchange	823	-
Total revenues	240'823	255'000
EXPENSES		
Annual Meeting	72'748	207'703
Council Meetings	2'367	2'356
US Update on Compliance	-	3'375
PR Activities / e-news	6'287	16'045
Country Code Updates	1'257	975
External Stakeholder Relationship	25'177	19'005
IFPMA Affiliate Membership	5'000	5'000
Website/Intranet	12'046	8'019
Auditing	2'524	2'352
Administration	51'646	59'765
Taxes	1'537	1'077
Compl. Seminar / Education	48'420	5'148
Executive Board	14'754	3'006
Loss out of currency exchange	237	1'196
Total expenses	243'999	335'022
LOSS/PROFIT FOR THE YEAR	-3'176	-80'022

Financial Report 2021

Do you approve the **Financial Report** as of October 31, 2021?



Re-election of IPCAA Auditors

The term of election for our auditors – Lotus Revisions GmbH – ends today.
The Executive Group recommends to re-elect the company for another 3 years.



Election of IPCAA Auditors

Do you re-elect the '**Lotus Revisions GmbH**' as IPCAA Auditors?



Membership



 IPCAA

Membership

Information about Companies that are not renewing their membership for 2022:

- None



Admission of new Member

Companies that have applied for IPCAA Membership:

- ViiV Healthcare



Member Admission

Would you like to admit **ViiV Healthcare** as new IPCAA Member Company?

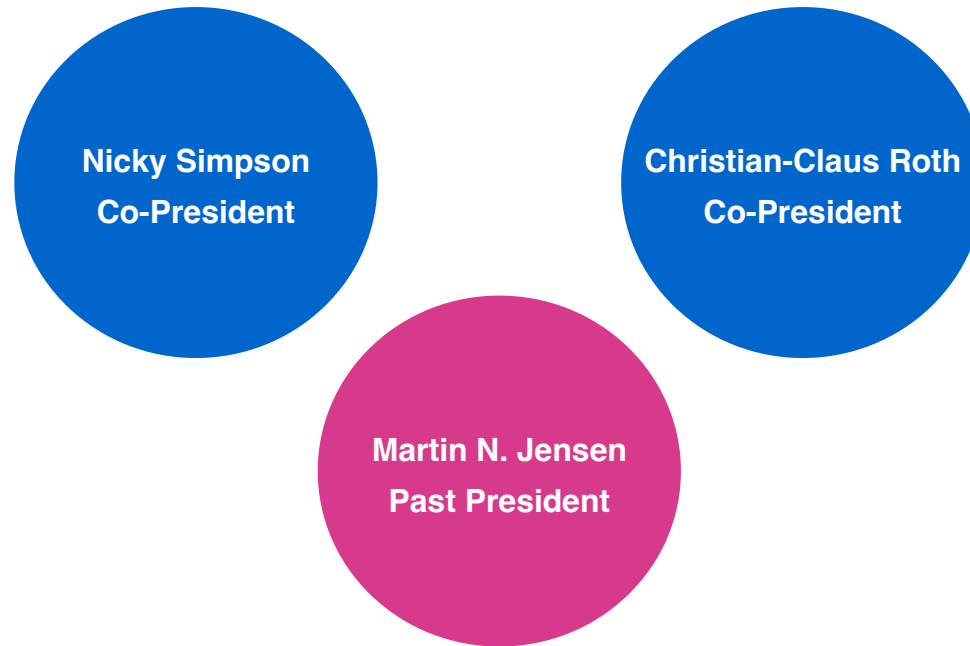


Election of IPCAA Presidency



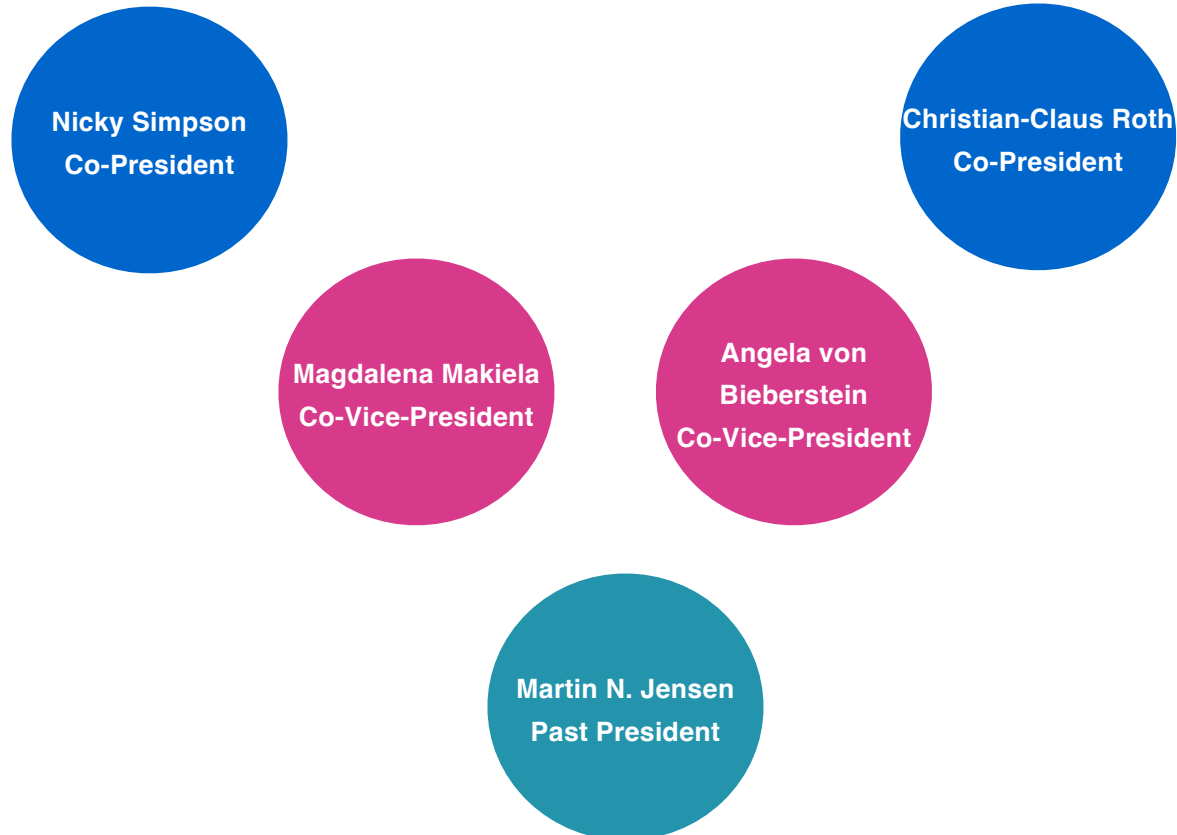
Current IPCAA Presidency

Term of election of three years ends for all of them

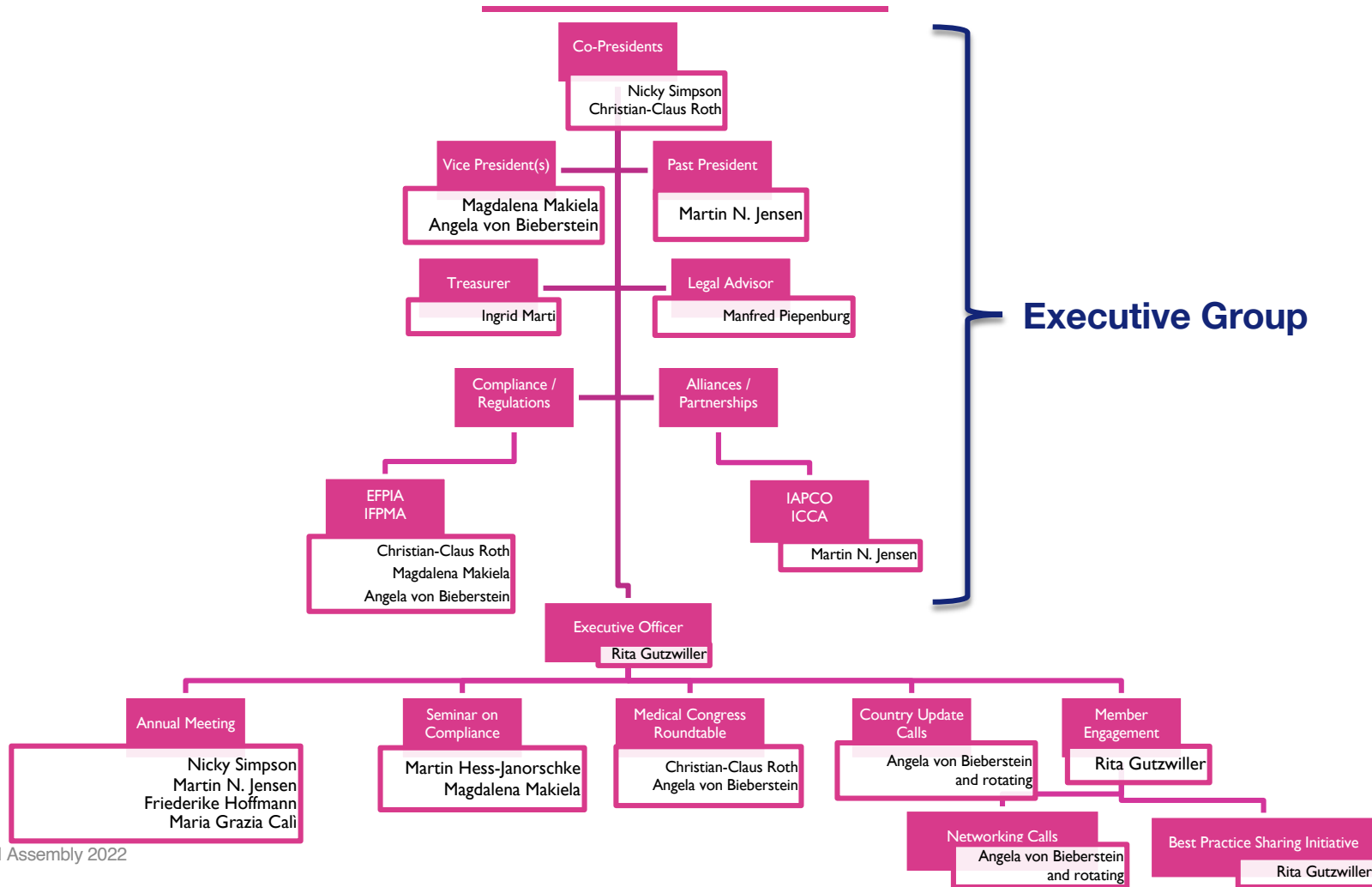


Council proposes the following new Presidency

To be ratified by General Assembly



Potential IPCAA Structure as of GA 2022



Re-election of IPCAA Co-Presidents

Do you re-elect **Nicky Simpson and Christian-Claus Roth** as IPCAA Co-Presidents?



IPCAA Past President

Do you agree that **Martin N. Jensen** remains Past President?



Position of IPCAA Vice-President

Magdalena Makiela (MSD) and **Angela von Bieberstein** (Bayer) apply together for an IPCAA Co-Vice-Presidency.



New IPCAA Co-Vice-President

Do you elect **Magdalena Makiela** as IPCAA Co-Vice-President?



New IPCAA Co-Vice-President

Do you elect **Angela von Biberstein** as IPCAA Co-Vice-President?



Re-election of Council Members



Re-election of IPCAA Council Member

Martin Hess-Janorschke (F. Hoffmann – La Roche) would like to be re-elected for another term of 3 years as IPCAA Council Member.



Re-election IPCAA Council Member

Do you re-elect **Martin Hess-Janorschke** as IPCAA Council Member?



Election of New Council Members



Council Members

Information about Council Members leaving IPCAA Council:

- Bénédicte James, Servier



New IPCAA Council Member

Nathalie Ungern Sternberg (Servier) would like to become an IPCAA Council Member.



New IPCAA Council Member

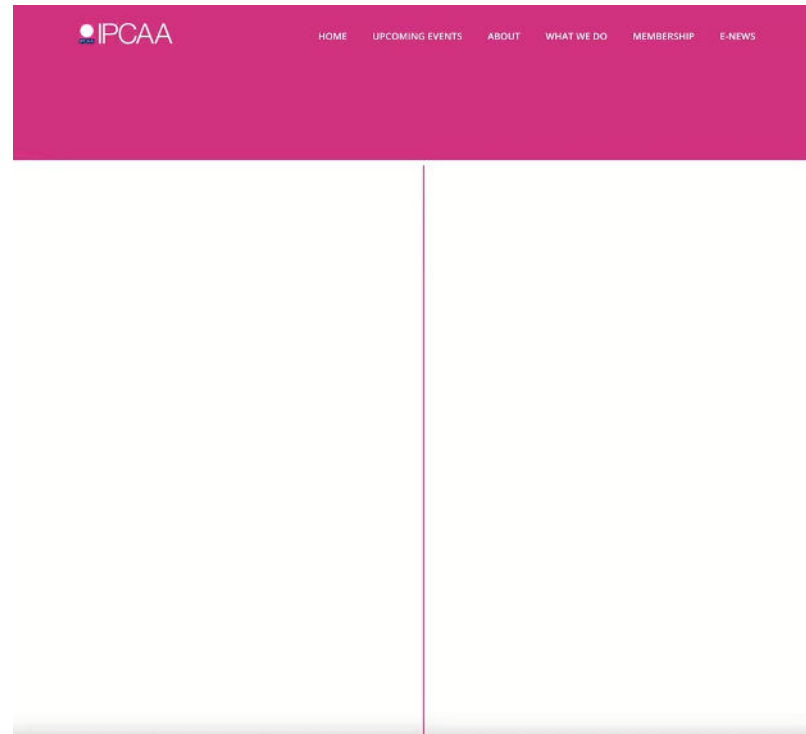
Do you elect **Nathalie Ungern Sternberg** as new IPCAA Council Member?



2022 Planned Key Activities



New IPCAA Website



- Modernisation in look and security and no more support for the old version
- New functions such as e.g. payment by credit cards for non-members

IPCAA Annual Seminar on Compliance 2022



IPCAA | Annual Seminar
on Compliance

ANNUAL SEMINAR ON COMPLIANCE

VIRTUAL

Tuesday 26 and Thursday 28 April, 2022
16.00-18.00 CET

The banner features a dark purple background with a glowing blue and purple geometric network pattern. The IPCAA logo is in the top left, and a large blue circle with the word 'VIRTUAL' is on the right. The main title is in large white letters, and the dates and times are at the bottom.

IPCAA Annual Meeting 2022



Networking Calls

FOR MEMBERS ONLY



Budget 2022



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Annual Meeting	71'343	76'500	72'747
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Stakeholder Relationship	20'000	25'000	25'177
Website / Intranet	17'300	50'500	12'046
Costs infrastructure	2'300	2'500	2'992
Agency costs for new website		38'000	
Hours IPCAA Officers and agency	15'000	10'000	9'054
Seminar on Compliance	65'000	54'000	48'420
AV, DDR, room rentals		-	-
Event App, Production and Agency costs	55'000	52'000	48'928
Group Dinner		-	-
Speaker Costs	4'000	-	-
IPCAA Officer	12'000	10'000	9'382
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Profit of curr. Exchange	-	-	-586
Unfavorable(+)/Favorable(-) to budget	85'043	78'700	3'175

Budget 2022

Do you approve the **Budget 2022**?



Make the Utmost of your Company's Membership

- Every employee of your company can open up its own login for our member section:

⇒ Go to www.ipcaa.org

⇒ Click 'Member Login' in the upper right corner

⇒ Select 'Create own account'

⇒ Complete the form and send it

⇒ Check your e-mail inbox for the login data

- Follow us on LinkedIn
- Use our infographic to tell your colleagues about IPCAA (available in member section)



IPCAA benchmark study

This survey has been sent to all our Member Company's primary contacts.

The Future of Healthcare Congresses

Please note:

This survey will be conducted by Ashfield Event Experiences. All survey responses will be handled with anonymity and will be collated to form part of a wider data set. The survey results will be distributed in an aggregated way among the participants and to IPCAA members only. Such aggregation is subject to participation of four (4) companies at minimum. If less than four companies participate, the evaluation will not happen.

Ashfield Event Experiences are obligated to keep strictly confidential the original answers of participants. Ashfield are not permitted to use the result/answers for own purposes in anyway.

The survey will take approximately 10 minutes to complete and response is mandatory to a few questions only labelled with an asterisk (*).

Start

press **Enter** ↵



Upcoming IPCAA Events

A summary report of the benchmark study will be presented in the session on April 28



IPCBA | Annual Seminar
on Compliance

ANNUAL SEMINAR ON COMPLIANCE


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Questions?





**Thank you for your
attention!**



Co-Presidents:
Christian-Claus Roth
Nicky Simpson

Executive Officer:
Rita Gutzwiller

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