

#### DISCLAIMER:

Please note that all panelists and the moderator are only sharing their personal opinion based on professional experience and personal observation. This recording does not constitute legal or compliance advice. All participants speak for themselves and not on behalf of their companies/employers.

For advice please consult with your legal and/or compliance departments or a legal advisor as applicable.







# Housekeeping

- As you have entered the meeting, your microphone has been automatically muted
- If you would like to ask a question, use the 'raise hand' functionality and un-mute your microphone when introduced
- Remember to turn your microphone off afterwards!
- Alternatively, post a question in the chat and we will try to get to it!
- When the polls are launched, these will pop-up on your screen and you will be able to select your preferred answer. Once the poll has finished, you will need to click the 'X' in the top right corner of the pop-up'



# **Agenda**



#### **Intro and welcome** (5 mins)



# **'Setting the tone'** (5 mins)



## Panel discussion & Q&A (80 mins)

- Interactive discussion on key topics
- Facilitated by Martin Jess-Janorschke





# Today's expert panel



**Simon Dufaur**Head of Strategy & Consulting, *MCI* 



Ben Hainsworth
Executive Director, EASL



Christian-Claus Roth
Co-President, IPCAA
Head Scientific Engagement Governance, Novartis

**MODERATED BY** 

#### **Martin Hess-Janorschke**

Council Member, *IPCAA*Head Global Functions Support, Pharma HCO, *Roche* 







# **COVID** changed a lot! But our Healthcare Compliance Principles haven't



#### **Lawful Communication**

**W**hat content is appropriate

Which audience and

Where/How is it seen



#### Independence

Do not influence improperly or undermine independency



#### **Transparency**

Be open about interactions and disclose provision of support our working relationship



#### **Integrity**

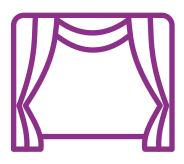
Do not bribe or induce improper advantages



**Remember: Perception Matters!** 



# **Compliance Focus for this session**



Hospitality and Entertainment



Non-HCP access, patient and patient organization access



Meal caps / transparency laws



**Promotional vs Medical content** 



## **Disclaimer**

#### Congress case study

- For the purposes of today's discussion, we have devised a fictitious congress.
- The following slides are for illustrative purposes, designed to encourage discussion and debate and are not reflective of any known medical congress.





**ONCO** 

**PROGRAMME** 

REGISTRATION

**INDUSTRY** 

SOCIAL PROGRAMME

#### Dear Friends and Colleagues,

We are honoured to invite you the 1st edition of the Oncology Congress, which will take place from the 14-17 March 2024 in the sunny city of Nice, France.

This congress is intended for physicians, healthcare professionals, researchers, patient advocates and healthcare representatives.

We offer the opportunity to become a sponsor or exhibitor.

This congress is sponsored by







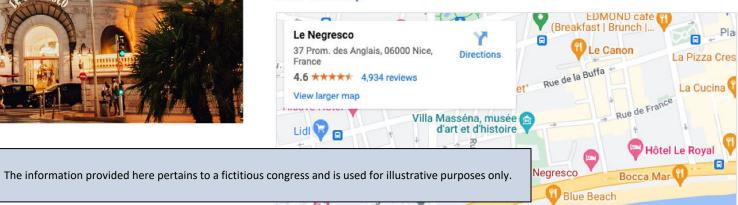


#### **Congress Venue**

The oncology congress will take place at hotel Le Negresco. This 5\* hotel is located right in the centre of Nice and overlooks the beach and the Promenade des Anglais.

Childcare services can be provided on demand and there is also an on-site fitness centre.

#### See on map







#### **Accommodation**

Housing is the official housing agency in charge of all hotel bookings for Oncology congress 2024. Please see below list of hotels selected:

- Hyatt Regency Nice Palais de la Méditerranée \* 5 star on the beachfront
- Terre Blanche Hotel and Spa Golf Resort 5\*
- Le Meridien Nice 4\* overlooking the beach
- Best Western Plus Brice Garden 4\*
- Hilton Carlton 3\*
- Hotel Nice Rivera 4\* right next to the beachfront
- Boutique hotel with a casino on the ground floor

promenade des anglais



**Sponsorship Packages** 

#### Platinum Package:

- · Industry sponsored symposia with preferred slot allocated
- Preference of a designated exhibition space in a prime location
- Logo placement in promotional materials
- · Recognition as a major sponsor at the drinks reception and gala dinner
- Branding throughout the conference venue including in public spaces
- Branded congress lanyards
- 10 free tickets to attend the reception and gala dinner
- 3 tweets on congress social media promoting your symposia
- 10 exhibitor badges
- 10 virtual badges

This congress is sponsored by







**Programme Overview** 

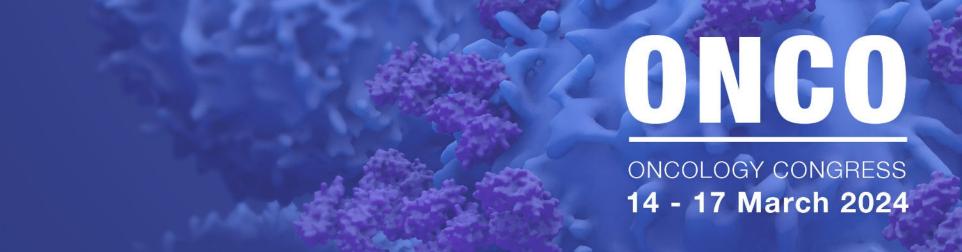
Thursday, 14 March 2024

- 9:00 AM 10:00 AM: Opening Session
- · 10:15 AM 11:30 AM: Plenary Session
- 11:45 AM 1:00 PM: Industry Sponsored Satellite Symposium Lunch provided during symposium
- 1:15 PM 2:30 PM: Patient Advocacy Session
- 4:45 PM 6:00 PM: Walk and Talk
   Engage in discussions while enjoying a walk through Nice
- 6:30 PM 8:00 PM: Welcome Drinks and Networking
- 8:30 PM 11:00 PM: Gala Dinner on a Boat Cruise
   Celebrate achievements and network in an elegant setting

This congress is sponsored by







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#### **Programme Overview - detailed overview**



Mtech Pharma Industry Satellite Symposia at the Oncology Congress 2024

Use of Al in Healthcare: Opportunities and Hurdles - Thursday, 14 March 2024, 11:45-13:00

CEST, Room Nice, Hall 9

A sandwich lunch be served prior. This symposium will also be live streamed

Walk & Talk Session organized by the Oncology Congress

Walk & Talk Session - Thursday, 14 March 2024, 16:45 PM - 18:00 CEST

Join us for a sunny 'walk and talk' session, where you can enjoy the sunshine, the wonderful sights of Nice and network with your colleagues. Meeting point: in front of the hotel lobby

Welcome drinks and gala dinner organized by the Oncology Congress

Welcome drinks and a gala dinner on a boat cruise Le Soleil - Thursday, 14 March, 18:30 CEST

For the opening of the drinks reception and

The information provided here pertains to a fictitious congress and is used for illustrative purposes only.

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#### **Entertainment & networking suggestions**



Le Bistrot des Viviers

Le Bistrot des Viviers offers a delightful dining experience with live music. Enjoy fresh seafood and local dishes while being serenaded by talented musicians.



La Petite Maison

La Petite Maison is renowned for its chic ambiance and upscale Mediterranean cuisine. The restaurant boasts an elegant setting and impeccable service.



Lou Pilha Leva

Lou Pilha Leva offers a comfortable and relaxed atmosphere, perfect for a casual dining experience. It serves traditional Niçois cuisine with a focus on local flavors.



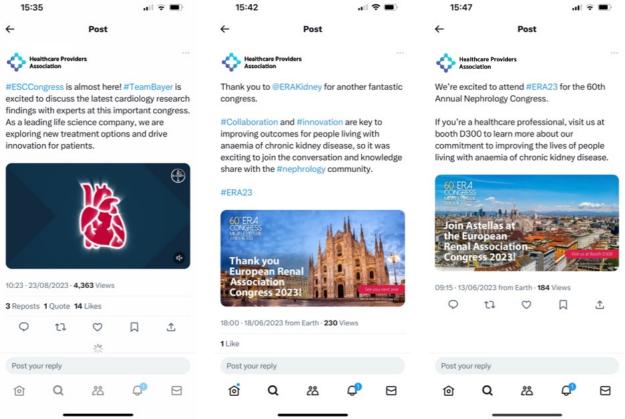






## **Promotional vs Medical**







# Country Code Update

Focus on Germany
Uwe Broch, Managing Director at FSA
October 19, 2023 16.00 – 17.15 CET









Virtual Event, sign up now! www.ipcaa.org



# SAVE THE DATE

**Annual Seminar on Compliance** 

January 25 (PM) - 26 (AM), 2024 in Prague

